## We CS Associate Program

Let's expand global language and enhance local languages together.



#### Who is We?

We Languages is a hub of linguistic passion and innovation. We believe in fostering success for every learner, and we're looking for a passionate Customer Success Associate to join us on this journey.

#### The Role:

As a Customer Success Associate, you'll be at the forefront of our educational experience, offering tailored online counseling to students, helping them design their curriculum, and managing their progress. Your role is critical in bridging the gap between students and coaches, ensuring seamless communication and class planning.

#### Why Join We?

**Flexibility:** Work remotely and choose your hours to balance life and your passion for education..

**Earning Potential:** Your financial success is a direct result of your dedication. Earn a 2% commission on your students' attendance sales and an additional 5% on monthly sales that exceed US\$15,000. (You will be required to submit a follow-up record for your student.)

**Career Advancement:** Excel in your role, and you may find yourself with the opportunity to join us as a full-time employee.

### we Join Our Team and Empower Language Learning!

#### Your Contribution:

• Provide top-notch online counseling to guide students through their learning journey.

• Serve as a key liaison between students and our team of expert language coaches.

• Collaborate with coaches to develop and plan classes and seminars that enhance the educational experience.

#### Who We Are Looking For:

- A dedicated advocate for education with a keen interest in language learning.
- A strong communicator who can build rapport and trust with students.
- A collaborative spirit who thrives in planning and executing educational programs.
- An adaptable individual who can navigate the dynamic landscape of online education.

Join We-Languages today and play a pivotal role in the success of our students. Apply now and let's make language learning accessible to all!

# Income Examples

### **Success Stories**

#### **Apply Position**

#### Miguel:

- Sales Monthly average: USD 15,000
- Revenue monthly average: USD 750
- Working hours: 3-4 days a week, 3-4 hours a day (In between other work)

#### Anisa:

- Sales Monthly average: USD 8,000
- Revenue monthly average: USD 160
- Working hours: 1-2 days a week, 2-3 hours a day (In between other work)
- You will earn a commission based on your students' monthly \*attendance sales.
- Base Commission: 2% for total sales up to USD15,000
- **Overachievement Commission**: 5% commission on monthly sales over USD 15,000.

\*Attendance sales" are sales generated by students' active participation in classes.

#### To Apply:

Forward your resume along with a cover letter that captures your passion for the role to

**Apply Position** 

We-Languages is an equal opportunity employer.

We celebrate diversity and thrive on creating an inclusive environment for all our team members.







- Founded in 1996 in Shibuya, Tokyo.
- Accumulated more than 10,000 students
- Brought many years of real-world experience directly to online
- Striving to be a top-tier online language school backed by a legacy of expertise

World's Leading Online Language School



#### Over 10,000 students



USA 28% | Canada 14% | France 9% | UK 8% | Germany 6% | Australia 6% India 5% | China 4% | Brasil 4% | Spain 3% | Korea 3% | Other 10%

Living in Japan and wanting to blend in	62% / 10 resp.
Doing Business with Japanese or working in Japa	an 43% / 7 resp.
Exploring Japanese culture	43% / 7 resp.
Interested in learning a new language	18% / 3 resp.
Travelling to Japan	1 <b>8%</b> / 3 resp.
Boosting my CV/career	<b>12%</b> / 2 resp.
Interested in J-pop or subcultures	12% / 2 resp.
Enrolling to a school or programme in Japan	<b>6%</b> / 1 resp.
Japanese was an elective course at school	<b>6%</b> / 1 resp.
Other	<b>6%</b> / 1 resp.



We is credited by global companies and government missions around the world.



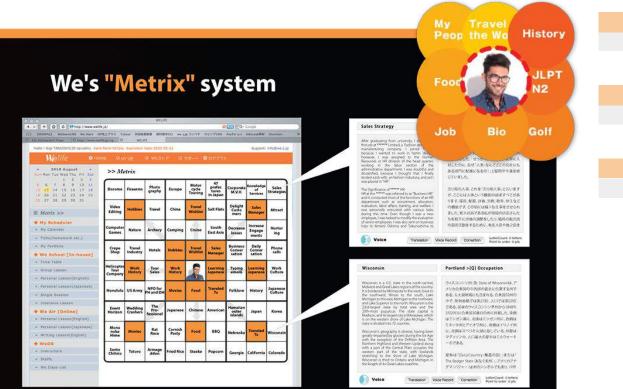
#### **Embassies, International Organizaions**





- 1. Student Centered
- 2. Result-Driven
- 3. Unified Coaches
- 4. Concierge Assistance

we 1. Student Centered



#### We Language Structure

А.	Language Skills
Output:	Input:
<ul><li>Speaking</li><li>Listening</li></ul>	■ Reading ■ Writing
В.	Language Elements
Text:	Sound:
<ul><li>Vocabulary</li><li>Grammar</li></ul>	<ul><li>■ Pronunciation</li><li>■ Flow</li></ul>
С.	Language Core
Expressing:	Reasoning:
<ul><li>Opinions</li><li>Sentiments</li></ul>	■ Facts ■ Values





All lessons delivered through

## WWW Approach



#### To deliver the **RESULTS** to the students

To ensure that every minute of your investment results in tangible improvements, all of our lessons are structured around three "W"s.

#### Warm Up [to be Ready for Results]

Every lesson begins with fine-tuning to lessor**mode**, clarify the **goals**, and **preparing** for improvement.

#### Work Up [to Produce Results]

We help our clients **understand** first then **practice** to ensure and get to clear**outcomes**.

#### Wrap Up [to Retain Results]

We help our clients to see the**results** and connect to their **life** that leads to increased **confidence** and **motivation** 



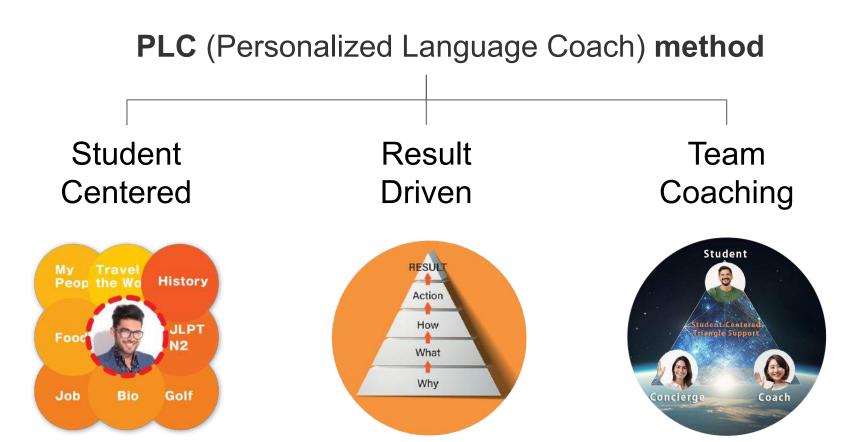


### **We Global Customer Success Team**

Supporting Student Success as a Team











## **1** Private Lesson (40

#### Mins)

Customized lessons based on your learning needs.



- Free and Flexible Contents
- Free Booking System
- No need to mind other people

**2** Group Lesson (80

Mins)

Three key areas encompass a broad language goals



- Well-designed curriculums are prepared
- No need to make a reservation every time
- Learn from classmates





### We Dojo [Special Free Tuition for We students]



Adding to the enriching experience, our Fresh Coaches offer complimentary 'Dojo' practice sessions, helping you reinforce your language skills in a dynamic environment.

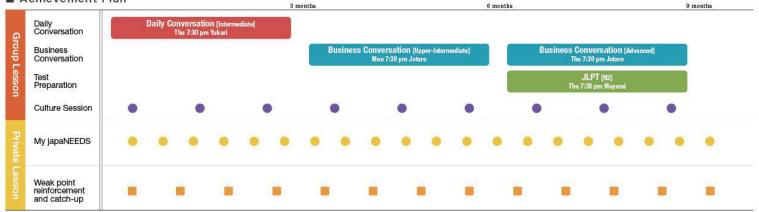


Personalized Plan

For Mr. Dayton Hughes

Vision and Goal		Initial Levels		
Succesful business trip to Japan in April 2023. Build trust and network locally and gather accurate and useful information to improve the company's productivity.	Value Speaking Value 60	O	verall: 3.5	
Language Targets	Facts 40 Listening 20	Language Skills	Language Elements	Language Core
Speaking Skills [Accurate and on-the-move communication with local customers and partners] Intercultural Skills [Cross-cultural competence to build cordial relationships]	Sentiments Reading Opinions Pronun	<b>Output:</b> Speaking 4.5 Listening 2	<b>Text:</b> Vocabulary 4.5 Grammar 2	Expressing: Opinions 4.5 Sentiments 2
Input Skills [Gather information by reading and listening to media and related materials] Writing Skills [Building email and other written communication skills]	Vocab Flow Grammar	Input: Reading 3 Writing 4.5	Sound: Pronunciation 3 Flow 4.5	Reasoning: Facts 3 Value 4.5

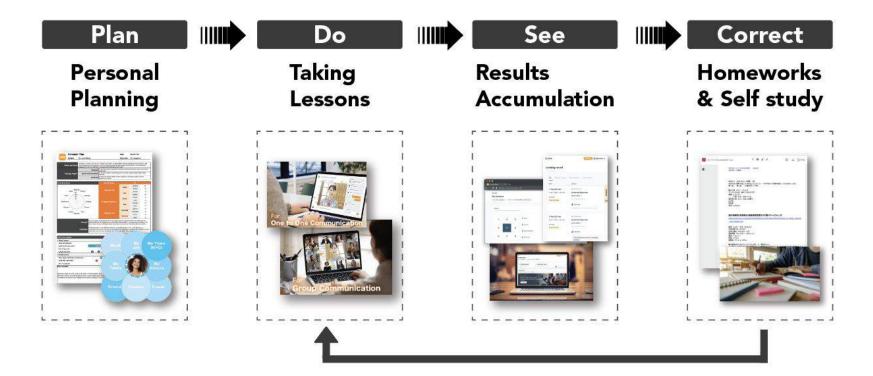
#### Achievement Plan



We



#### We Progress Cycle







■ Private Lesson 2 points for each 40 min lesson

■ Group Lesson 2 points for each 80 min lesson

Plans	Validation	USD	Unit Price	JPY	Unit Price
10 points (5 lessons)	2 months	\$150	\$15	¥17,000	¥1,700
30 points (15 lessons)	4 months	\$420	\$14	¥48,000	¥1,600
60 points (30 lessons)	8 months	\$750	\$13	¥87,000	¥1,450
100 points (50 lessons)	12 months	\$1,200	\$12	¥137,000	¥1,370
150 points (75 lessons)	18 months	\$1,700	\$11	¥190,000	¥1,267
200 points (100 lessons)	24 months	\$2,000	\$10	¥220,000	¥1,100